

HUYA Bioscience International Director of Operations, China Offices

Job Summary

The Director of Operations, China Offices manages the daily operations of HUYA regional offices such that the office supports the overall business needs of HUYA by enabling and accelerating the global codevelopment of novel biopharmaceutical product opportunities originating in China. The Director will develop and implement processes, manage complex issues within functional areas of expertise, oversee regional office business planning and goal setting, and contribute to the corporate business strategy. Daily responsibilities will include directing site level operations, management of site budget, and oversight of business development activities. The incumbent will be based in Guangzhou or Shanghai.

Primary Duties and Responsibilities

- Manage daily operation of the regional office, including assigning tasks, managing staff
 performance and providing training, recruiting and retaining talents, and implementing processes to
 improve efficiency and prevent risk
- Develop and manage the overall long-term and short term business plans for office operations
- Direct team in scouting projects for new drug and biomarker candidates
- Establish and maintain strong relationships with government agencies, science and technology parks, research institutes, and biotech and pharmaceutical companies
- Prepare detailed reports to senior management timely and effectively with recommendations to support business development
- Coordinate new drug development opportunities within the regional office, with other regional offices in China, and with US project management teams
- Identify opportunities to develop potential alliance models to expand HUYA business opportunities in China
- Assist as needed with company strategy and fundraising efforts

Preferred Requirements

- M.S. or Ph.D. degree in life sciences, pharmaceuticals, or medicine; MBA highly desirable
- Minimum 8+ years working in life science sectors with knowledge of drug development
- Proven success in building cross functional and external relationships; demonstrated teamwork and leadership abilities with team management experience
- Ability to understand and interpret scientific and business aspects of drug development
- Experience in market research, competitive analysis, contract negotiation and business development
- Excellent written and verbal communication skills in both English and Chinese (Mandarin)
- Able to work under pressure and manage multiple projects simultaneously
- Overseas work and/or education experience preferred

Special Considerations

- Some travel is to be expected up to 25%
- May need to work outside "regular" work hours due to the fast-paced, demanding and international work environment

Please send submissions to: RecruitChina@HUYABio.com